

Central Okanagan Monthly Statistics
January 2024

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Zone Totals

| Description | CM This Year | CM Last Year | Increase | This YTD | Last YTD | Increase |
|--------------------------------|---------------|---------------|----------|---------------|---------------|----------|
| Area = Central Okanagan | | | | | | |
| 1 Units Listed | 712 | 732 | -2.73% | 712 | 732 | -2.73% |
| 2 Units Sold | 218 | 163 | 33.74% | 218 | 163 | 33.74% |
| 3 Sales Volume | \$168,811,034 | \$128,263,634 | 31.61% | \$168,811,034 | \$128,263,634 | 31.61% |
| 4 List/Sell Ratio | 94.55% | 95.45% | | 94.55% | 95.45% | |
| 5 Days to Sell | 75 | 81 | -8.12% | 75 | 81 | -8.12% |
| 6 Active Listings | 2,602 | 2,095 | 24.20% | | | |
| Area = North Okanagan | | | | | | |
| 1 Units Listed | 218 | 203 | 7.39% | 218 | 203 | 7.39% |
| 2 Units Sold | 77 | 58 | 32.76% | 77 | 58 | 32.76% |
| 3 Sales Volume | \$46,267,602 | \$36,021,934 | 28.44% | \$46,267,602 | \$36,021,934 | 28.44% |
| 4 List/Sell Ratio | 95.76% | 95.43% | | 95.76% | 95.43% | |
| 5 Days to Sell | 90 | 74 | 22.64% | 90 | 74 | 22.64% |
| 6 Active Listings | 982 | 837 | 17.32% | | | |
| Area = Shuswap / Revel | | | | | | |
| 1 Units Listed | 103 | 82 | 25.61% | 103 | 82 | 25.61% |
| 2 Units Sold | 60 | 45 | 33.33% | 60 | 45 | 33.33% |
| 3 Sales Volume | \$32,546,304 | \$26,808,963 | 21.40% | \$32,546,304 | \$26,808,963 | 21.40% |
| 4 List/Sell Ratio | 97.06% | 97.64% | | 97.06% | 97.64% | |
| 5 Days to Sell | 123 | 104 | 18.22% | 123 | 104 | 18.22% |
| 6 Active Listings | 588 | 482 | 21.99% | | | |
| Area = South Okanagan | | | | | | |
| 1 Units Listed | 256 | 282 | -9.22% | 256 | 282 | -9.22% |
| 2 Units Sold | 72 | 63 | 14.29% | 72 | 63 | 14.29% |
| 3 Sales Volume | \$47,032,450 | \$29,824,100 | 57.70% | \$47,032,450 | \$29,824,100 | 57.70% |
| 4 List/Sell Ratio | 93.66% | 95.44% | | 93.66% | 95.44% | |
| 5 Days to Sell | 131 | 87 | 50.86% | 131 | 87 | 50.86% |
| 6 Active Listings | 1,319 | 1,124 | 17.35% | | | |
| Area = South Peace Riv | | | | | | |
| 1 Units Listed | 64 | 53 | 20.75% | 64 | 53 | 20.75% |
| 2 Units Sold | 22 | 20 | 10.00% | 22 | 20 | 10.00% |
| 3 Sales Volume | \$4,747,921 | \$4,721,450 | 0.56% | \$4,747,921 | \$4,721,450 | 0.56% |
| 4 List/Sell Ratio | 96.12% | 97.33% | | 96.12% | 97.33% | |
| 5 Days to Sell | 99 | 127 | -21.63% | 99 | 127 | -21.63% |
| 6 Active Listings | 353 | 382 | -7.59% | | | |
| Area = Grand Total | | | | | | |
| 1 Units Listed | 1,353 | 1,352 | 0.07% | 1,353 | 1,352 | 0.07% |
| 2 Units Sold | 449 | 349 | 28.65% | 449 | 349 | 28.65% |
| 3 Sales Volume | \$299,405,311 | \$225,640,080 | 32.69% | \$299,405,311 | \$225,640,080 | 32.69% |
| 4 List/Sell Ratio | 94.88% | 95.74% | | 94.88% | 95.74% | |
| 5 Days to Sell | 94 | 86 | 8.68% | 94 | 86 | 8.68% |
| 6 Active Listings | 5,844 | 4,920 | 18.78% | | | |

Totals include variables in any given month, due to preceding month's collapsed sales and deleted listings. e & oe

Central Okanagan Statistics -- January 2024

Quick Summary Part 1

| | | | Residential | |
|-----------------------------|-------------------------|---------------------------|-------------------------|---------------------------|
| Description | Total Units Sold | Total Sales Volume | Total Units Sold | Total Sales Volume |
| This Month | 218 | \$168,811,034 | 79 | \$80,603,450 |
| Last Month | 197 | \$164,902,480 | | |
| This Month Last Year | 189 | \$142,685,302 | 64 | \$60,754,753 |

| Description | Total Listings Taken | Inventory |
|-----------------------------|-----------------------------|------------------|
| This Month | 712 | 2,602 |
| Last Month | 385 | 2,662 |
| This Month Last Year | 732 | 2,095 |

Totals include variables in any given month, due to preceding month's collapsed sales and deleted listings. e & oe

Central Okanagan Statistics -- January 2024

Quick Summary Part 2

Condo/Apt

| | |
|-------------------|-----------|
| Sales | 57 |
| New Listings | 166 |
| Current Inventory | 498 |
| Sell/Inv. Ratio | 11.45% |
| Days to Sell | 60 |
| Average Price | \$517,624 |
| Median Price | \$460,000 |

Condo/Townhouse

| | |
|-------------------|-----------|
| Sales | 28 |
| New Listings | 89 |
| Current Inventory | 293 |
| Sell/Inv. Ratio | 9.56% |
| Days to Sell | 72 |
| Average Price | \$687,136 |
| Median Price | \$654,000 |

Lots

| | |
|-------------------|-------------|
| Sales | 8 |
| New Listings | 52 |
| Current Inventory | 274 |
| Sell/Inv. Ratio | 2.92% |
| Days to Sell | 129 |
| Average Price | \$1,034,750 |
| Median Price | \$925,000 |

Residential

| | |
|-------------------|-------------|
| Sales | 79 |
| New Listings | 261 |
| Current Inventory | 856 |
| Sell/Inv. Ratio | 9.23% |
| Days to Sell | 76 |
| Average Price | \$1,020,297 |
| Median Price | \$875,000 |

| | |
|-----------------------------|--------|
| Ratio of Sales vs Inventory | 10.24% |
|-----------------------------|--------|

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Central Okanagan Statistics -- January 2024

Comparative Activity -- Listing Information

| Description | Cur Mo | Lst Yr Mo | Incr/Decr% | Cur YTD | Lst YTD | Incr/Decr% | Inventory | | |
|--------------------------------|------------|------------|---------------|------------|------------|---------------|--------------|--------------|--------------|
| | | | | | | | Cur Mo | Lst Yr Mo | Incr/Decr% |
| Zone = Central Okanagan | | | | | | | | | |
| Acreage/House | 15 | 10 | 50.00% | 15 | 10 | 50.00 | 95 | 84 | 13.10 |
| Duplex | 2 | 0 | 0.00% | 2 | 0 | 0.00 | 8 | 37 | -78.38 |
| Mobile Home | 25 | 22 | 13.64% | 25 | 22 | 13.64 | 94 | 58 | 62.07 |
| Recreational | 3 | 2 | 50.00% | 3 | 2 | 50.00 | 15 | 13 | 15.38 |
| Residential | 261 | 253 | 3.16% | 261 | 253 | 3.16 | 856 | 699 | 22.46 |
| Residential WF | 2 | 3 | -33.33% | 2 | 3 | -33.33 | 36 | 24 | 50.00 |
| 3/4-Plex | 4 | 6 | -33.33% | 4 | 6 | -33.33 | 15 | 2 | 650.00 |
| Timeshare | 0 | 0 | 0.00% | 0 | 0 | 0.00 | 1 | | |
| Apartment | 166 | 183 | -9.29% | 166 | 183 | -9.29 | 498 | 425 | 17.18 |
| Townhouse | 89 | 90 | -1.11% | 89 | 90 | -1.11 | 293 | 230 | 27.39 |
| RES TOTAL | 567 | 569 | -0.35% | 567 | 569 | -0.35% | 1,911 | 1,572 | 21.56 |
| FARMS | 2 | 2 | 0.00% | 2 | 2 | 0.00 | 22 | 19 | 15.79 |
| MULTIFAMILY | 2 | 5 | -60.00% | 2 | 5 | -60.00 | 16 | 11 | 45.45 |
| Acreage | 3 | 5 | -40.00% | 3 | 5 | -40.00 | 32 | 27 | 18.52 |
| Acreage WF | 0 | 2 | -100.00% | 0 | 2 | -100.00 | 6 | 10 | -40.00 |
| Lots | 49 | 51 | -3.92% | 49 | 51 | -3.92 | 224 | 149 | 50.34 |
| Lots WF | 0 | 3 | -100.00% | 0 | 3 | -100.00 | 12 | 10 | 20.00 |
| LOTS TOTAL | 52 | 61 | -14.75% | 52 | 61 | -14.75% | 274 | 196 | 39.80 |
| Business | 15 | 11 | 36.36% | 15 | 11 | 36.36 | 38 | 47 | -19.15 |
| Commercial | 52 | 60 | -13.33% | 52 | 60 | -13.33 | 267 | 205 | 30.24 |
| Land | 6 | 6 | 0.00% | 6 | 6 | 0.00 | 35 | 45 | -22.22 |
| COMM TOTAL | 73 | 77 | -5.19% | 73 | 77 | -5.19% | 340 | 297 | 14.48 |
| GRAND TOTAL | 696 | 714 | -2.52% | 696 | 714 | -2.52% | 2,563 | 2,095 | 22.34 |

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Central Okanagan Statistics -- January 2024

Comparative Activity -- Sales Information (Month)

| Description | Unit Sales | | | Sales Volume | | | List/Sale Ratio | |
|--------------------------------|------------|------------|---------------|----------------------|----------------------|---------------|-----------------|---------------|
| | Cur Mo | Lst Yr Mo | Incr/Decr% | Cur Mo | Lst Yr Mo | Incr/Decr% | Cur Mo | Lst Yr Mo |
| Zone = Central Okanagan | | | | | | | | |
| Acreage/House | 8 | 3 | 166.67% | \$10,074,000 | \$4,747,000 | 112.22% | 95.88% | 90.11% |
| Duplex | 2 | 0 | 0.00% | \$1,963,500 | \$0 | 0.00% | 97.26% | 0.00% |
| Mobile Home | 9 | 5 | 80.00% | \$1,732,200 | \$1,175,000 | 47.42% | 93.00% | 93.97% |
| Recreational | 2 | 0 | 0.00% | \$185,750 | \$0 | 0.00% | 93.15% | 0.00% |
| Residential | 79 | 64 | 23.44% | \$80,603,450 | \$60,754,753 | 32.67% | 95.84% | 96.34% |
| Residential WF | 3 | 4 | -25.00% | \$5,250,000 | \$13,790,000 | -61.93% | 96.00% | 90.81% |
| 3/4-Plex | 2 | 0 | 0.00% | \$1,455,000 | \$0 | 0.00% | 99.05% | 0.00% |
| Timeshare | 0 | 0 | 0.00% | \$0 | \$0 | 0.00% | 0.00% | 0.00% |
| Apartment | 57 | 52 | 9.62% | \$29,504,589 | \$24,449,021 | 20.68% | 96.12% | 96.40% |
| Townhouse | 28 | 35 | -20.00% | \$19,239,800 | \$24,871,338 | -22.64% | 97.38% | 96.83% |
| RES TOTAL | 190 | 163 | 16.56% | \$150,008,289 | \$129,787,112 | 15.58% | 96.11% | 95.56% |
| FARMS | 0 | 0 | 0.00% | \$0 | \$0 | 0.00% | 0.00% | 0.00% |
| MULTIFAMILY | 0 | 0 | 0.00% | \$0 | \$0 | 0.00% | 0.00% | 0.00% |
| Acreage | 2 | 0 | 0.00% | \$2,950,000 | \$0 | 0.00% | 85.51% | 0.00% |
| Acreage WF | 0 | 0 | 0.00% | \$0 | \$0 | 0.00% | 0.00% | 0.00% |
| Lots | 6 | 1 | 500.00% | \$5,328,000 | \$775,000 | 587.48% | 92.09% | 100.00% |
| Lots WF | 0 | 0 | 0.00% | \$0 | \$0 | 0.00% | 0.00% | 0.00% |
| LOTS TOTAL | 8 | 1 | 700.00% | \$8,278,000 | \$775,000 | 968.13% | 89.63% | 100.00% |
| Business | 0 | 2 | -100.00% | \$0 | \$325,000 | -100.00% | 0.00% | 69.89% |
| Commercial | 9 | 21 | -57.14% | \$982,545 | \$10,599,690 | -90.73% | 98.34% | 95.70% |
| Land | 2 | 0 | 0.00% | \$2,087,500 | \$0 | 0.00% | 45.88% | 0.00% |
| COMM TOTAL | 11 | 23 | -52.17% | \$3,070,045 | \$10,924,690 | -71.90% | 55.32% | 94.66% |
| GRAND TOTAL | 209 | 187 | 11.76% | \$161,356,334 | \$141,486,802 | 14.04% | 94.43% | 95.51% |

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Central Okanagan Statistics -- January 2024

Comparative Activity -- Sales Information (YTD)

| Description | Unit Sales | | | Sales Volume | | | List/Sale Ratio | |
|--------------------------------|------------|------------|---------------|----------------------|----------------------|---------------|-----------------|---------------|
| | Cur YTD | Lst YTD | Incr/Decr% | Cur YTD | Lst YTD | Incr/Decr% | Cur YTD | Lst YTD |
| Zone = Central Okanagan | | | | | | | | |
| Acreage/House | 8 | 3 | 166.67% | \$10,074,000 | \$4,747,000 | 112.22% | 95.88% | 90.11% |
| Duplex | 2 | 0 | 0.00% | \$1,963,500 | \$0 | 0.00% | 97.26% | 0.00% |
| Mobile Home | 9 | 5 | 80.00% | \$1,732,200 | \$1,175,000 | 47.42% | 93.00% | 93.97% |
| Recreational | 2 | 0 | 0.00% | \$185,750 | \$0 | 0.00% | 93.15% | 0.00% |
| Residential | 79 | 64 | 23.44% | \$80,603,450 | \$60,754,753 | 32.67% | 95.84% | 96.34% |
| Residential WF | 3 | 4 | -25.00% | \$5,250,000 | \$13,790,000 | -61.93% | 96.00% | 90.81% |
| 3/4-Plex | 2 | 0 | 0.00% | \$1,455,000 | \$0 | 0.00% | 99.05% | 0.00% |
| Timeshare | 0 | 0 | 0.00% | \$0 | \$0 | 0.00% | 0.00% | 0.00% |
| Apartment | 57 | 52 | 9.62% | \$29,504,589 | \$24,449,021 | 20.68% | 96.12% | 96.40% |
| Townhouse | 28 | 35 | -20.00% | \$19,239,800 | \$24,871,338 | -22.64% | 97.38% | 96.83% |
| RES TOTAL | 190 | 163 | 16.56% | \$150,008,289 | \$129,787,112 | 15.58% | 96.11% | 95.56% |
| FARMS | 0 | 0 | 0.00% | \$0 | \$0 | 0.00% | 0.00% | 0.00% |
| MULTIFAMILY | 0 | 0 | 0.00% | \$0 | \$0 | 0.00% | 0.00% | 0.00% |
| Acreage | 2 | 0 | 0.00% | \$2,950,000 | \$0 | 0.00% | 85.51% | 0.00% |
| Acreage WF | 0 | 0 | 0.00% | \$0 | \$0 | 0.00% | 0.00% | 0.00% |
| Lots | 6 | 1 | 500.00% | \$5,328,000 | \$775,000 | 587.48% | 92.09% | 100.00% |
| Lots WF | 0 | 0 | 0.00% | \$0 | \$0 | 0.00% | 0.00% | 0.00% |
| LOTS TOTAL | 8 | 1 | 700.00% | \$8,278,000 | \$775,000 | 968.13% | 89.63% | 100.00% |
| Business | 0 | 2 | -100.00% | \$0 | \$325,000 | -100.00% | 0.00% | 69.89% |
| Commercial | 9 | 21 | -57.14% | \$982,545 | \$10,599,690 | -90.73% | 98.34% | 95.70% |
| Land | 2 | 0 | 0.00% | \$2,087,500 | \$0 | 0.00% | 45.88% | 0.00% |
| COMM TOTAL | 11 | 23 | -52.17% | \$3,070,045 | \$10,924,690 | -71.90% | 55.32% | 94.66% |
| GRAND TOTAL | 209 | 187 | 11.76% | \$161,356,334 | \$141,486,802 | 14.04% | 94.43% | 95.51% |

Totals include variables in any given month, due to preceding month's collapsed sales and deleted listings. e & oe

Central Okanagan Statistics -- January 2024

Average/Median price, Days to Sell (Month)

| Description | Average Price | | | Median Price | | | Days to Sell | | |
|--------------------------------|------------------|------------------|--------------|------------------|------------------|--------------|--------------|-----------|---------------|
| | Cur Mo | Lst Yr Mo | Incr/Decr% | Cur Mo | Lst Yr Mo | Incr/Decr% | Cur Mo | Lst Yr Mo | Incr/Decr% |
| Zone = Central Okanagan | | | | | | | | | |
| Acreage/House | \$1,259,250 | \$1,582,333 | -20.42% | \$1,332,500 | \$1,547,000 | -13.87% | 71 | 146 | -51.71% |
| Duplex | \$981,750 | | | \$981,750 | | | 48 | | |
| Mobile Home | \$192,467 | \$235,000 | -18.10% | \$199,000 | \$235,000 | -15.32% | 48 | 53 | -9.85% |
| Recreational | \$92,875 | | | \$92,875 | | | 103 | | |
| Residential | \$1,020,297 | \$949,293 | 7.48% | \$875,000 | \$863,000 | 1.39% | 76 | 83 | -8.37% |
| Residential WF | \$1,750,000 | \$3,447,500 | -49.24% | \$2,000,000 | \$3,145,000 | -36.41% | 109 | 111 | -1.72% |
| 3/4-Plex | \$727,500 | | | \$727,500 | | | 43 | | |
| Timeshare | | | | | | | | | |
| Apartment | \$517,624 | \$470,173 | 10.09% | \$460,000 | \$451,500 | 1.88% | 60 | 65 | -8.26% |
| Townhouse | \$687,136 | \$710,610 | -3.30% | \$654,000 | \$700,000 | -6.57% | 72 | 52 | 36.82% |
| RES TOTAL | \$789,517 | \$796,240 | -0.84% | \$710,000 | \$700,000 | 1.43% | 69 | 72 | -3.57% |
| FARMS | | | | | | | | | |
| MULTIFAMILY | | | | | | | | | |
| Acreage | \$1,475,000 | | | \$1,475,000 | | | 157 | | |
| Acreage WF | | | | | | | | | |
| Lots | \$888,000 | \$775,000 | 14.58% | \$600,000 | \$775,000 | -22.58% | 120 | 9 | 1,231.48% |
| Lots WF | | | | | | | | | |
| LOTS TOTAL | \$1,034,750 | \$775,000 | 33.52% | \$925,000 | \$775,000 | 19.35% | 129 | 9 | 1,334.72% |
| Business | | \$162,500 | | | \$162,500 | | | 124 | |
| Commercial | \$109,172 | \$504,747 | -78.37% | \$18 | \$20 | -5.74% | 133 | 136 | -2.04% |
| Land | \$2,087,500 | | | \$2,087,500 | | | 157 | | |
| COMM TOTAL | \$307,004 | \$474,987 | -35.37% | \$19 | \$24 | -22.13% | 138 | 135 | 1.95% |
| GRAND TOTAL | \$775,752 | \$756,614 | 2.53% | \$702,500 | \$665,000 | 5.64% | 75 | 79 | -5.19% |

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Central Okanagan Statistics -- January 2024

Average/Median price, Days to Sell (YTD)

| Description | Average Price | | | Median Price | | | Days to Sell | | |
|--------------------------------|------------------|------------------|--------------|------------------|------------------|--------------|--------------|-----------|---------------|
| | Cur YTD | Lst YTD | Incr/Decr% | Cur YTD | Lst YTD | Incr/Decr% | Cur YTD | Lst YTD | Incr/Decr% |
| Zone = Central Okanagan | | | | | | | | | |
| Acreage/House | \$1,259,250 | \$1,582,333 | -20.42% | \$1,332,500 | \$1,547,000 | -13.87% | 71 | 146 | -51.71% |
| Duplex | \$981,750 | | | \$981,750 | | | 48 | | |
| Mobile Home | \$192,467 | \$235,000 | -18.10% | \$199,000 | \$235,000 | -15.32% | 48 | 53 | -9.85% |
| Recreational | \$92,875 | | | \$92,875 | | | 103 | | |
| Residential | \$1,020,297 | \$949,293 | 7.48% | \$875,000 | \$863,000 | 1.39% | 76 | 83 | -8.37% |
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| 3/4-Plex | \$727,500 | | | \$727,500 | | | 43 | | |
| Timeshare | | | | | | | | | |
| Apartment | \$517,624 | \$470,173 | 10.09% | \$460,000 | \$451,500 | 1.88% | 60 | 65 | -8.26% |
| Townhouse | \$687,136 | \$710,610 | -3.30% | \$654,000 | \$700,000 | -6.57% | 72 | 52 | 36.82% |
| RES TOTAL | \$789,517 | \$796,240 | -0.84% | \$710,000 | \$700,000 | 1.43% | 69 | 72 | -3.57% |
| FARMS | | | | | | | | | |
| MULTIFAMILY | | | | | | | | | |
| Acreage | \$1,475,000 | | | \$1,475,000 | | | 157 | | |
| Acreage WF | | | | | | | | | |
| Lots | \$888,000 | \$775,000 | 14.58% | \$600,000 | \$775,000 | -22.58% | 120 | 9 | 1,231.48% |
| Lots WF | | | | | | | | | |
| LOTS TOTAL | \$1,034,750 | \$775,000 | 33.52% | \$925,000 | \$775,000 | 19.35% | 129 | 9 | 1,334.72% |
| Business | | \$162,500 | | | \$162,500 | | | 124 | |
| Commercial | \$109,172 | \$504,747 | -78.37% | \$18 | \$20 | -5.74% | 133 | 136 | -2.04% |
| Land | \$2,087,500 | | | \$2,087,500 | | | 157 | | |
| COMM TOTAL | \$307,004 | \$474,987 | -35.37% | \$19 | \$24 | -22.13% | 138 | 135 | 1.95% |
| GRAND TOTAL | \$775,752 | \$756,614 | 2.53% | \$702,500 | \$665,000 | 5.64% | 75 | 79 | -5.19% |

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Zone Totals

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| 2 Units Sold | 60 | 45 | 33.33% | 60 | 45 | 33.33% |
| 3 Sales Volume | \$32,546,304 | \$26,808,963 | 21.40% | \$32,546,304 | \$26,808,963 | 21.40% |
| 4 List/Sell Ratio | 97.06% | 97.64% | | 97.06% | 97.64% | |
| 5 Days to Sell | 123 | 104 | 18.22% | 123 | 104 | 18.22% |
| 6 Active Listings | 588 | 482 | 21.99% | | | |
| Area = South Okanagan | | | | | | |
| 1 Units Listed | 256 | 282 | -9.22% | 256 | 282 | -9.22% |
| 2 Units Sold | 72 | 63 | 14.29% | 72 | 63 | 14.29% |
| 3 Sales Volume | \$47,032,450 | \$29,824,100 | 57.70% | \$47,032,450 | \$29,824,100 | 57.70% |
| 4 List/Sell Ratio | 93.66% | 95.44% | | 93.66% | 95.44% | |
| 5 Days to Sell | 131 | 87 | 50.86% | 131 | 87 | 50.86% |
| 6 Active Listings | 1,319 | 1,124 | 17.35% | | | |
| Area = South Peace Riv | | | | | | |
| 1 Units Listed | 64 | 53 | 20.75% | 64 | 53 | 20.75% |
| 2 Units Sold | 22 | 20 | 10.00% | 22 | 20 | 10.00% |
| 3 Sales Volume | \$4,747,921 | \$4,721,450 | 0.56% | \$4,747,921 | \$4,721,450 | 0.56% |
| 4 List/Sell Ratio | 96.12% | 97.33% | | 96.12% | 97.33% | |
| 5 Days to Sell | 99 | 127 | -21.63% | 99 | 127 | -21.63% |
| 6 Active Listings | 353 | 382 | -7.59% | | | |
| Area = Grand Total | | | | | | |
| 1 Units Listed | 1,353 | 1,352 | 0.07% | 1,353 | 1,352 | 0.07% |
| 2 Units Sold | 449 | 349 | 28.65% | 449 | 349 | 28.65% |
| 3 Sales Volume | \$299,405,311 | \$225,640,080 | 32.69% | \$299,405,311 | \$225,640,080 | 32.69% |
| 4 List/Sell Ratio | 94.88% | 95.74% | | 94.88% | 95.74% | |
| 5 Days to Sell | 94 | 86 | 8.68% | 94 | 86 | 8.68% |
| 6 Active Listings | 5,844 | 4,920 | 18.78% | | | |

Totals include variables in any given month, due to preceding month's collapsed sales and deleted listings. e & oe

North Okanagan Statistics -- January 2024

Quick Summary Part 1

| | | | Residential | |
|-----------------------------|-------------------------|---------------------------|-------------------------|---------------------------|
| Description | Total Units Sold | Total Sales Volume | Total Units Sold | Total Sales Volume |
| This Month | 77 | \$46,267,602 | 27 | \$20,964,650 |
| Last Month | 72 | \$46,826,589 | | |
| This Month Last Year | 64 | \$44,205,834 | 28 | \$20,435,810 |

| Description | Total Listings Taken | Inventory |
|-----------------------------|-----------------------------|------------------|
| This Month | 218 | 982 |
| Last Month | 130 | 999 |
| This Month Last Year | 203 | 837 |

Totals include variables in any given month, due to preceding month's collapsed sales and deleted listings. e & oe

North Okanagan Statistics -- January 2024

Quick Summary Part 2

Condo/Apt

| | |
|-------------------|-----------|
| Sales | 9 |
| New Listings | 23 |
| Current Inventory | 57 |
| Sell/Inv. Ratio | 15.79% |
| Days to Sell | 53 |
| Average Price | \$383,656 |
| Median Price | \$310,000 |

Condo/Townhouse

| | |
|-------------------|-----------|
| Sales | 10 |
| New Listings | 28 |
| Current Inventory | 60 |
| Sell/Inv. Ratio | 16.67% |
| Days to Sell | 53 |
| Average Price | \$483,100 |
| Median Price | \$445,000 |

Lots

| | |
|-------------------|-----------|
| Sales | 11 |
| New Listings | 31 |
| Current Inventory | 192 |
| Sell/Inv. Ratio | 5.73% |
| Days to Sell | 157 |
| Average Price | \$358,227 |
| Median Price | \$369,000 |

Residential

| | |
|-------------------|-----------|
| Sales | 27 |
| New Listings | 63 |
| Current Inventory | 272 |
| Sell/Inv. Ratio | 9.93% |
| Days to Sell | 94 |
| Average Price | \$776,469 |
| Median Price | \$670,000 |

| | |
|-----------------------------|--------|
| Ratio of Sales vs Inventory | 13.01% |
|-----------------------------|--------|

North Okanagan Statistics -- January 2024

Comparative Activity -- Listing Information

| Description | Cur Mo | Lst Yr Mo | Incr/Decr% | Cur YTD | Lst YTD | Incr/Decr% | Inventory | | |
|------------------------------|------------|------------|---------------|------------|------------|---------------|------------|------------|--------------|
| | | | | | | | Cur Mo | Lst Yr Mo | Incr/Decr% |
| Zone = North Okanagan | | | | | | | | | |
| Acreage/House | 14 | 17 | -17.65% | 14 | 17 | -17.65 | 100 | 79 | 26.58 |
| Duplex | 5 | 1 | 400.00% | 5 | 1 | 400.00 | 9 | 34 | -73.53 |
| Mobile Home | 10 | 8 | 25.00% | 10 | 8 | 25.00 | 39 | 31 | 25.81 |
| Recreational | 3 | 0 | 0.00% | 3 | 0 | 0.00 | 10 | 9 | 11.11 |
| Residential | 63 | 84 | -25.00% | 63 | 84 | -25.00 | 272 | 225 | 20.89 |
| Residential WF | 4 | 3 | 33.33% | 4 | 3 | 33.33 | 19 | 14 | 35.71 |
| 3/4-Plex | 0 | 2 | -100.00% | 0 | 2 | -100.00 | 2 | 7 | -71.43 |
| Timeshare | 1 | 0 | 0.00% | 1 | 0 | 0.00 | 1 | | |
| Apartment | 23 | 13 | 76.92% | 23 | 13 | 76.92 | 57 | 43 | 32.56 |
| Townhouse | 28 | 30 | -6.67% | 28 | 30 | -6.67 | 60 | 73 | -17.81 |
| RES TOTAL | 151 | 158 | -4.43% | 151 | 158 | -4.43% | 569 | 515 | 10.49 |
| FARMS | 1 | 1 | 0.00% | 1 | 1 | 0.00 | 20 | 22 | -9.09 |
| MULTIFAMILY | 0 | 0 | 0.00% | 0 | 0 | 0.00 | 14 | 17 | -17.65 |
| Acreage | 4 | 4 | 0.00% | 4 | 4 | 0.00 | 49 | 40 | 22.50 |
| Acreage WF | 0 | 1 | -100.00% | 0 | 1 | -100.00 | 1 | 1 | 0.00 |
| Lots | 27 | 10 | 170.00% | 27 | 10 | 170.00 | 137 | 100 | 37.00 |
| Lots WF | 0 | 1 | -100.00% | 0 | 1 | -100.00 | 5 | 3 | 66.67 |
| LOTS TOTAL | 31 | 16 | 93.75% | 31 | 16 | 93.75% | 192 | 144 | 33.33 |
| Business | 4 | 3 | 33.33% | 4 | 3 | 33.33 | 18 | 19 | -5.26 |
| Commercial | 18 | 5 | 260.00% | 18 | 5 | 260.00 | 108 | 74 | 45.95 |
| Land | 2 | 0 | 0.00% | 2 | 0 | 0.00 | 30 | 46 | -34.78 |
| COMM TOTAL | 24 | 8 | 200.00% | 24 | 8 | 200.00% | 156 | 139 | 12.23 |
| GRAND TOTAL | 207 | 183 | 13.11% | 207 | 183 | 13.11% | 951 | 837 | 13.62 |

Totals include variables in any given month, due to preceding month's collapsed sales and deleted listings. e & oe

North Okanagan Statistics -- January 2024

Comparative Activity -- Sales Information (Month)

| Description | Unit Sales | | | Sales Volume | | | List/Sale Ratio | |
|------------------------------|------------|-----------|---------------|---------------------|---------------------|--------------|-----------------|---------------|
| | Cur Mo | Lst Yr Mo | Incr/Decr% | Cur Mo | Lst Yr Mo | Incr/Decr% | Cur Mo | Lst Yr Mo |
| Zone = North Okanagan | | | | | | | | |
| Acreage/House | 4 | 6 | -33.33% | \$3,544,000 | \$7,465,000 | -52.53% | 92.18% | 92.31% |
| Duplex | 0 | 0 | 0.00% | \$0 | \$0 | 0.00% | 0.00% | 0.00% |
| Mobile Home | 5 | 3 | 66.67% | \$870,500 | \$569,900 | 52.75% | 91.28% | 85.74% |
| Recreational | 0 | 0 | 0.00% | \$0 | \$0 | 0.00% | 0.00% | 0.00% |
| Residential | 27 | 28 | -3.57% | \$20,964,650 | \$20,435,810 | 2.59% | 97.12% | 95.97% |
| Residential WF | 0 | 1 | -100.00% | \$0 | \$2,800,000 | -100.00% | 0.00% | 96.55% |
| 3/4-Plex | 1 | 0 | 0.00% | \$560,000 | \$0 | 0.00% | 97.82% | 0.00% |
| Timeshare | 1 | 0 | 0.00% | \$132,000 | \$0 | 0.00% | 94.96% | 0.00% |
| Apartment | 9 | 6 | 50.00% | \$3,452,900 | \$1,820,299 | 89.69% | 96.78% | 98.58% |
| Townhouse | 10 | 10 | 0.00% | \$4,831,000 | \$4,247,900 | 13.73% | 97.77% | 97.70% |
| RES TOTAL | 57 | 54 | 5.56% | \$34,355,050 | \$37,338,909 | -7.99% | 96.49% | 95.40% |
| FARMS | 0 | 0 | 0.00% | \$0 | \$0 | 0.00% | 0.00% | 0.00% |
| MULTIFAMILY | 0 | 0 | 0.00% | \$0 | \$0 | 0.00% | 0.00% | 0.00% |
| Acreage | 1 | 3 | -66.67% | \$300,000 | \$4,450,000 | -93.26% | 90.94% | 87.29% |
| Acreage WF | 0 | 0 | 0.00% | \$0 | \$0 | 0.00% | 0.00% | 0.00% |
| Lots | 10 | 2 | 400.00% | \$3,640,500 | \$695,000 | 423.81% | 91.00% | 101.46% |
| Lots WF | 0 | 0 | 0.00% | \$0 | \$0 | 0.00% | 0.00% | 0.00% |
| LOTS TOTAL | 11 | 5 | 120.00% | \$3,940,500 | \$5,145,000 | -23.41% | 90.99% | 88.97% |
| Business | 0 | 1 | -100.00% | \$0 | \$207,000 | -100.00% | 0.00% | 75.27% |
| Commercial | 5 | 3 | 66.67% | \$5,615,052 | \$679,925 | 725.83% | 95.17% | 100.00% |
| Land | 0 | 0 | 0.00% | \$0 | \$0 | 0.00% | 0.00% | 0.00% |
| COMM TOTAL | 5 | 4 | 25.00% | \$5,615,052 | \$886,925 | 533.09% | 95.17% | 92.88% |
| GRAND TOTAL | 73 | 63 | 15.87% | \$43,910,602 | \$43,370,834 | 1.24% | 95.80% | 94.53% |

Totals include variables in any given month, due to preceding month's collapsed sales and deleted listings. e & oe

North Okanagan Statistics -- January 2024

Comparative Activity -- Sales Information (YTD)

| Description | Unit Sales | | | Sales Volume | | | List/Sale Ratio | |
|------------------------------|------------|-----------|---------------|---------------------|---------------------|--------------|-----------------|---------------|
| | Cur YTD | Lst YTD | Incr/Decr% | Cur YTD | Lst YTD | Incr/Decr% | Cur YTD | Lst YTD |
| Zone = North Okanagan | | | | | | | | |
| Acreage/House | 4 | 6 | -33.33% | \$3,544,000 | \$7,465,000 | -52.53% | 92.18% | 92.31% |
| Duplex | 0 | 0 | 0.00% | \$0 | \$0 | 0.00% | 0.00% | 0.00% |
| Mobile Home | 5 | 3 | 66.67% | \$870,500 | \$569,900 | 52.75% | 91.28% | 85.74% |
| Recreational | 0 | 0 | 0.00% | \$0 | \$0 | 0.00% | 0.00% | 0.00% |
| Residential | 27 | 28 | -3.57% | \$20,964,650 | \$20,435,810 | 2.59% | 97.12% | 95.97% |
| Residential WF | 0 | 1 | -100.00% | \$0 | \$2,800,000 | -100.00% | 0.00% | 96.55% |
| 3/4-Plex | 1 | 0 | 0.00% | \$560,000 | \$0 | 0.00% | 97.82% | 0.00% |
| Timeshare | 1 | 0 | 0.00% | \$132,000 | \$0 | 0.00% | 94.96% | 0.00% |
| Apartment | 9 | 6 | 50.00% | \$3,452,900 | \$1,820,299 | 89.69% | 96.78% | 98.58% |
| Townhouse | 10 | 10 | 0.00% | \$4,831,000 | \$4,247,900 | 13.73% | 97.77% | 97.70% |
| RES TOTAL | 57 | 54 | 5.56% | \$34,355,050 | \$37,338,909 | -7.99% | 96.49% | 95.40% |
| FARMS | 0 | 0 | 0.00% | \$0 | \$0 | 0.00% | 0.00% | 0.00% |
| MULTIFAMILY | 0 | 0 | 0.00% | \$0 | \$0 | 0.00% | 0.00% | 0.00% |
| Acreage | 1 | 3 | -66.67% | \$300,000 | \$4,450,000 | -93.26% | 90.94% | 87.29% |
| Acreage WF | 0 | 0 | 0.00% | \$0 | \$0 | 0.00% | 0.00% | 0.00% |
| Lots | 10 | 2 | 400.00% | \$3,640,500 | \$695,000 | 423.81% | 91.00% | 101.46% |
| Lots WF | 0 | 0 | 0.00% | \$0 | \$0 | 0.00% | 0.00% | 0.00% |
| LOTS TOTAL | 11 | 5 | 120.00% | \$3,940,500 | \$5,145,000 | -23.41% | 90.99% | 88.97% |
| Business | 0 | 1 | -100.00% | \$0 | \$207,000 | -100.00% | 0.00% | 75.27% |
| Commercial | 5 | 3 | 66.67% | \$5,615,052 | \$679,925 | 725.83% | 95.17% | 100.00% |
| Land | 0 | 0 | 0.00% | \$0 | \$0 | 0.00% | 0.00% | 0.00% |
| COMM TOTAL | 5 | 4 | 25.00% | \$5,615,052 | \$886,925 | 533.09% | 95.17% | 92.88% |
| GRAND TOTAL | 73 | 63 | 15.87% | \$43,910,602 | \$43,370,834 | 1.24% | 95.80% | 94.53% |

Totals include variables in any given month, due to preceding month's collapsed sales and deleted listings. e & oe

North Okanagan Statistics -- January 2024

Average/Median price, Days to Sell (Month)

| Description | Average Price | | | Median Price | | | Days to Sell | | |
|------------------------------|------------------|------------------|----------------|------------------|------------------|--------------|--------------|-----------|---------------|
| | Cur Mo | Lst Yr Mo | Incr/Decr% | Cur Mo | Lst Yr Mo | Incr/Decr% | Cur Mo | Lst Yr Mo | Incr/Decr% |
| Zone = North Okanagan | | | | | | | | | |
| Acreage/House | \$886,000 | \$1,244,167 | -28.79% | \$749,500 | \$1,087,500 | -31.08% | 102 | 103 | -0.73% |
| Duplex | | | | | | | | | |
| Mobile Home | \$174,100 | \$189,967 | -8.35% | \$135,500 | \$250,000 | -45.80% | 90 | 58 | 54.29% |
| Recreational | | | | | | | | | |
| Residential | \$776,469 | \$729,850 | 6.39% | \$670,000 | \$704,900 | -4.95% | 94 | 53 | 78.68% |
| Residential WF | | \$2,800,000 | | | \$2,800,000 | | | 32 | |
| 3/4-Plex | \$560,000 | | | \$560,000 | | | 52 | | |
| Timeshare | \$132,000 | | | \$132,000 | | | 40 | | |
| Apartment | \$383,656 | \$303,383 | 26.46% | \$310,000 | \$314,000 | -1.27% | 53 | 55 | -3.32% |
| Townhouse | \$483,100 | \$424,790 | 13.73% | \$445,000 | \$422,500 | 5.33% | 53 | 82 | -35.57% |
| RES TOTAL | \$602,720 | \$691,461 | -12.83% | \$565,000 | \$536,250 | 5.36% | 79 | 64 | 23.51% |
| FARMS | | | | | | | | | |
| MULTIFAMILY | | | | | | | | | |
| Acreage | \$300,000 | \$1,483,333 | -79.78% | \$300,000 | \$775,000 | -61.29% | 245 | 144 | 70.53% |
| Acreage WF | | | | | | | | | |
| Lots | \$364,050 | \$347,500 | 4.76% | \$372,000 | \$347,500 | 7.05% | 149 | 100 | 48.70% |
| Lots WF | | | | | | | | | |
| LOTS TOTAL | \$358,227 | \$1,029,000 | -65.19% | \$369,000 | \$475,000 | -22.32% | 157 | 126 | 24.77% |
| Business | | \$207,000 | | | \$207,000 | | | 181 | |
| Commercial | \$1,123,010 | \$226,642 | 395.50% | \$22 | \$13 | 69.23% | 121 | 41 | 193.23% |
| Land | | | | | | | | | |
| COMM TOTAL | \$1,123,010 | \$221,731 | 406.47% | \$22 | \$103,507 | -99.98% | 121 | 76 | 58.95% |
| GRAND TOTAL | \$601,515 | \$688,426 | -12.62% | \$530,000 | \$529,900 | 0.02% | 94 | 70 | 34.51% |

Totals include variables in any given month, due to preceding month's collapsed sales and deleted listings. e & oe

North Okanagan Statistics -- January 2024

Average/Median price, Days to Sell (YTD)

| Description | Average Price | | | Median Price | | | Days to Sell | | |
|------------------------------|------------------|------------------|----------------|------------------|------------------|--------------|--------------|-----------|---------------|
| | Cur YTD | Lst YTD | Incr/Decr% | Cur YTD | Lst YTD | Incr/Decr% | Cur YTD | Lst YTD | Incr/Decr% |
| Zone = North Okanagan | | | | | | | | | |
| Acreage/House | \$886,000 | \$1,244,167 | -28.79% | \$749,500 | \$1,087,500 | -31.08% | 102 | 103 | -0.73% |
| Duplex | | | | | | | | | |
| Mobile Home | \$174,100 | \$189,967 | -8.35% | \$135,500 | \$250,000 | -45.80% | 90 | 58 | 54.29% |
| Recreational | | | | | | | | | |
| Residential | \$776,469 | \$729,850 | 6.39% | \$670,000 | \$704,900 | -4.95% | 94 | 53 | 78.68% |
| Residential WF | | \$2,800,000 | | | \$2,800,000 | | | 32 | |
| 3/4-Plex | \$560,000 | | | \$560,000 | | | 52 | | |
| Timeshare | \$132,000 | | | \$132,000 | | | 40 | | |
| Apartment | \$383,656 | \$303,383 | 26.46% | \$310,000 | \$314,000 | -1.27% | 53 | 55 | -3.32% |
| Townhouse | \$483,100 | \$424,790 | 13.73% | \$445,000 | \$422,500 | 5.33% | 53 | 82 | -35.57% |
| RES TOTAL | \$602,720 | \$691,461 | -12.83% | \$565,000 | \$536,250 | 5.36% | 79 | 64 | 23.51% |
| FARMS | | | | | | | | | |
| MULTIFAMILY | | | | | | | | | |
| Acreage | \$300,000 | \$1,483,333 | -79.78% | \$300,000 | \$775,000 | -61.29% | 245 | 144 | 70.53% |
| Acreage WF | | | | | | | | | |
| Lots | \$364,050 | \$347,500 | 4.76% | \$372,000 | \$347,500 | 7.05% | 149 | 100 | 48.70% |
| Lots WF | | | | | | | | | |
| LOTS TOTAL | \$358,227 | \$1,029,000 | -65.19% | \$369,000 | \$475,000 | -22.32% | 157 | 126 | 24.77% |
| Business | | \$207,000 | | | \$207,000 | | | 181 | |
| Commercial | \$1,123,010 | \$226,642 | 395.50% | \$22 | \$13 | 69.23% | 121 | 41 | 193.23% |
| Land | | | | | | | | | |
| COMM TOTAL | \$1,123,010 | \$221,731 | 406.47% | \$22 | \$103,507 | -99.98% | 121 | 76 | 58.95% |
| GRAND TOTAL | \$601,515 | \$688,426 | -12.62% | \$530,000 | \$529,900 | 0.02% | 94 | 70 | 34.51% |

Totals include variables in any given month, due to preceding month's collapsed sales and deleted listings. e & oe

Shuswap / Revelstoke Monthly Statistics
January 2024

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Zone Totals

| Description | CM This Year | CM Last Year | Increase | This YTD | Last YTD | Increase |
|--------------------------------|---------------|---------------|----------|---------------|---------------|----------|
| Area = Central Okanagan | | | | | | |
| 1 Units Listed | 712 | 732 | -2.73% | 712 | 732 | -2.73% |
| 2 Units Sold | 218 | 163 | 33.74% | 218 | 163 | 33.74% |
| 3 Sales Volume | \$168,811,034 | \$128,263,634 | 31.61% | \$168,811,034 | \$128,263,634 | 31.61% |
| 4 List/Sell Ratio | 94.55% | 95.45% | | 94.55% | 95.45% | |
| 5 Days to Sell | 75 | 81 | -8.12% | 75 | 81 | -8.12% |
| 6 Active Listings | 2,602 | 2,095 | 24.20% | | | |
| Area = North Okanagan | | | | | | |
| 1 Units Listed | 218 | 203 | 7.39% | 218 | 203 | 7.39% |
| 2 Units Sold | 77 | 58 | 32.76% | 77 | 58 | 32.76% |
| 3 Sales Volume | \$46,267,602 | \$36,021,934 | 28.44% | \$46,267,602 | \$36,021,934 | 28.44% |
| 4 List/Sell Ratio | 95.76% | 95.43% | | 95.76% | 95.43% | |
| 5 Days to Sell | 90 | 74 | 22.64% | 90 | 74 | 22.64% |
| 6 Active Listings | 982 | 837 | 17.32% | | | |
| Area = Shuswap / Revel | | | | | | |
| 1 Units Listed | 103 | 82 | 25.61% | 103 | 82 | 25.61% |
| 2 Units Sold | 60 | 45 | 33.33% | 60 | 45 | 33.33% |
| 3 Sales Volume | \$32,546,304 | \$26,808,963 | 21.40% | \$32,546,304 | \$26,808,963 | 21.40% |
| 4 List/Sell Ratio | 97.06% | 97.64% | | 97.06% | 97.64% | |
| 5 Days to Sell | 123 | 104 | 18.22% | 123 | 104 | 18.22% |
| 6 Active Listings | 588 | 482 | 21.99% | | | |
| Area = South Okanagan | | | | | | |
| 1 Units Listed | 256 | 282 | -9.22% | 256 | 282 | -9.22% |
| 2 Units Sold | 72 | 63 | 14.29% | 72 | 63 | 14.29% |
| 3 Sales Volume | \$47,032,450 | \$29,824,100 | 57.70% | \$47,032,450 | \$29,824,100 | 57.70% |
| 4 List/Sell Ratio | 93.66% | 95.44% | | 93.66% | 95.44% | |
| 5 Days to Sell | 131 | 87 | 50.86% | 131 | 87 | 50.86% |
| 6 Active Listings | 1,319 | 1,124 | 17.35% | | | |
| Area = South Peace Riv | | | | | | |
| 1 Units Listed | 64 | 53 | 20.75% | 64 | 53 | 20.75% |
| 2 Units Sold | 22 | 20 | 10.00% | 22 | 20 | 10.00% |
| 3 Sales Volume | \$4,747,921 | \$4,721,450 | 0.56% | \$4,747,921 | \$4,721,450 | 0.56% |
| 4 List/Sell Ratio | 96.12% | 97.33% | | 96.12% | 97.33% | |
| 5 Days to Sell | 99 | 127 | -21.63% | 99 | 127 | -21.63% |
| 6 Active Listings | 353 | 382 | -7.59% | | | |
| Area = Grand Total | | | | | | |
| 1 Units Listed | 1,353 | 1,352 | 0.07% | 1,353 | 1,352 | 0.07% |
| 2 Units Sold | 449 | 349 | 28.65% | 449 | 349 | 28.65% |
| 3 Sales Volume | \$299,405,311 | \$225,640,080 | 32.69% | \$299,405,311 | \$225,640,080 | 32.69% |
| 4 List/Sell Ratio | 94.88% | 95.74% | | 94.88% | 95.74% | |
| 5 Days to Sell | 94 | 86 | 8.68% | 94 | 86 | 8.68% |
| 6 Active Listings | 5,844 | 4,920 | 18.78% | | | |

Totals include variables in any given month, due to preceding month's collapsed sales and deleted listings. e & oe

Shuswap / Revelstoke Statistics -- January 2024

Quick Summary Part 1

| | | | Residential | |
|-----------------------------|-------------------------|---------------------------|-------------------------|---------------------------|
| Description | Total Units Sold | Total Sales Volume | Total Units Sold | Total Sales Volume |
| This Month | 60 | \$32,546,304 | 25 | \$18,144,125 |
| Last Month | 45 | \$24,080,599 | | |
| This Month Last Year | 52 | \$30,708,763 | 19 | \$13,566,000 |

| Description | Total Listings Taken | Inventory |
|-----------------------------|-----------------------------|------------------|
| This Month | 103 | 588 |
| Last Month | 63 | 624 |
| This Month Last Year | 82 | 482 |

Totals include variables in any given month, due to preceding month's collapsed sales and deleted listings. e & oe

Shuswap / Revelstoke Statistics -- January 2024

Quick Summary Part 2

Condo/Apt

| | |
|-------------------|-----------|
| Sales | 6 |
| New Listings | 1 |
| Current Inventory | 17 |
| Sell/Inv. Ratio | 35.29% |
| Days to Sell | 86 |
| Average Price | \$806,667 |
| Median Price | \$812,500 |

Condo/Townhouse

| | |
|-------------------|-----------|
| Sales | 5 |
| New Listings | 12 |
| Current Inventory | 35 |
| Sell/Inv. Ratio | 14.29% |
| Days to Sell | 66 |
| Average Price | \$571,280 |
| Median Price | \$560,000 |

Lots

| | |
|-------------------|-----------|
| Sales | 9 |
| New Listings | 17 |
| Current Inventory | 167 |
| Sell/Inv. Ratio | 5.39% |
| Days to Sell | 290 |
| Average Price | \$269,556 |
| Median Price | \$235,000 |

Residential

| | |
|-------------------|-----------|
| Sales | 25 |
| New Listings | 34 |
| Current Inventory | 160 |
| Sell/Inv. Ratio | 15.63% |
| Days to Sell | 94 |
| Average Price | \$725,765 |
| Median Price | \$725,000 |

| | |
|-----------------------------|--------|
| Ratio of Sales vs Inventory | 18.91% |
|-----------------------------|--------|

Shuswap / Revelstoke Statistics -- January 2024

Comparative Activity -- Listing Information

| Description | Cur Mo | Lst Yr Mo | Incr/Decr% | Cur YTD | Lst YTD | Incr/Decr% | Inventory | | |
|------------------------------------|------------|-----------|---------------|------------|-----------|---------------|------------|------------|--------------|
| | | | | | | | Cur Mo | Lst Yr Mo | Incr/Decr% |
| Zone = Shuswap / Revelstoke | | | | | | | | | |
| Acreage/House | 9 | 11 | -18.18% | 9 | 11 | -18.18 | 50 | 60 | -16.67 |
| Duplex | 1 | 0 | 0.00% | 1 | 0 | 0.00 | 1 | 9 | -88.89 |
| Mobile Home | 8 | 4 | 100.00% | 8 | 4 | 100.00 | 23 | 18 | 27.78 |
| Recreational | 6 | 6 | 0.00% | 6 | 6 | 0.00 | 36 | 14 | 157.14 |
| Residential | 34 | 28 | 21.43% | 34 | 28 | 21.43 | 160 | 130 | 23.08 |
| Residential WF | 3 | 2 | 50.00% | 3 | 2 | 50.00 | 14 | 11 | 27.27 |
| 3/4-Plex | 0 | 0 | 0.00% | 0 | 0 | 0.00 | 2 | | |
| Apartment | 1 | 7 | -85.71% | 1 | 7 | -85.71 | 17 | 22 | -22.73 |
| Townhouse | 12 | 7 | 71.43% | 12 | 7 | 71.43 | 35 | 22 | 59.09 |
| RES TOTAL | 74 | 65 | 13.85% | 74 | 65 | 13.85% | 338 | 286 | 18.18 |
| FARMS | 2 | 0 | 0.00% | 2 | 0 | 0.00 | 5 | 3 | 66.67 |
| MULTIFAMILY | 0 | 0 | 0.00% | 0 | 0 | 0.00 | 6 | 1 | 500.00 |
| Acreage | 5 | 1 | 400.00% | 5 | 1 | 400.00 | 26 | 18 | 44.44 |
| Acreage WF | 0 | 0 | 0.00% | 0 | 0 | 0.00 | 3 | 4 | -25.00 |
| Lots | 11 | 11 | 0.00% | 11 | 11 | 0.00 | 136 | 103 | 32.04 |
| Lots WF | 1 | 1 | 0.00% | 1 | 1 | 0.00 | 2 | 7 | -71.43 |
| LOTS TOTAL | 17 | 13 | 30.77% | 17 | 13 | 30.77% | 167 | 132 | 26.52 |
| Business | 0 | 0 | 0.00% | 0 | 0 | 0.00 | 5 | 11 | -54.55 |
| Commercial | 9 | 1 | 800.00% | 9 | 1 | 800.00 | 52 | 29 | 79.31 |
| Land | 1 | 0 | 0.00% | 1 | 0 | 0.00 | 11 | 20 | -45.00 |
| COMM TOTAL | 10 | 1 | 900.00% | 10 | 1 | 900.00% | 68 | 60 | 13.33 |
| GRAND TOTAL | 103 | 79 | 30.38% | 103 | 79 | 30.38% | 584 | 482 | 21.16 |

Totals include variables in any given month, due to preceding month's collapsed sales and deleted listings. e & oe

Shuswap / Revelstoke Statistics -- January 2024

Comparative Activity -- Sales Information (Month)

| Description | Unit Sales | | | Sales Volume | | | List/Sale Ratio | |
|------------------------------------|------------|-----------|---------------|---------------------|---------------------|--------------|-----------------|---------------|
| | Cur Mo | Lst Yr Mo | Incr/Decr% | Cur Mo | Lst Yr Mo | Incr/Decr% | Cur Mo | Lst Yr Mo |
| Zone = Shuswap / Revelstoke | | | | | | | | |
| Acreage/House | 3 | 1 | 200.00% | \$2,222,500 | \$680,000 | 226.84% | 96.81% | 97.28% |
| Duplex | 0 | 0 | 0.00% | \$0 | \$0 | 0.00% | 0.00% | 0.00% |
| Mobile Home | 6 | 4 | 50.00% | \$1,112,000 | \$864,000 | 28.70% | 92.14% | 94.64% |
| Recreational | 0 | 1 | -100.00% | \$0 | \$158,000 | -100.00% | 0.00% | 98.81% |
| Residential | 25 | 19 | 31.58% | \$18,144,125 | \$13,566,000 | 33.75% | 96.67% | 96.56% |
| Residential WF | 1 | 0 | 0.00% | \$665,000 | \$0 | 0.00% | 97.79% | 0.00% |
| 3/4-Plex | 0 | 0 | 0.00% | \$0 | \$0 | 0.00% | 0.00% | 0.00% |
| Apartment | 6 | 6 | 0.00% | \$4,840,000 | \$2,762,000 | 75.24% | 96.84% | 94.56% |
| Townhouse | 5 | 6 | -16.67% | \$2,856,400 | \$2,997,900 | -4.72% | 98.88% | 97.87% |
| RES TOTAL | 46 | 37 | 24.32% | \$29,840,025 | \$21,027,900 | 41.91% | 96.76% | 96.44% |
| FARMS | 0 | 0 | 0.00% | \$0 | \$0 | 0.00% | 0.00% | 0.00% |
| MULTIFAMILY | 0 | 0 | 0.00% | \$0 | \$0 | 0.00% | 0.00% | 0.00% |
| Acreage | 2 | 1 | 100.00% | \$355,000 | \$250,000 | 42.00% | 91.07% | 92.63% |
| Acreage WF | 0 | 0 | 0.00% | \$0 | \$0 | 0.00% | 0.00% | 0.00% |
| Lots | 7 | 11 | -36.36% | \$2,071,000 | \$3,704,400 | -44.09% | 90.08% | 93.92% |
| Lots WF | 0 | 0 | 0.00% | \$0 | \$0 | 0.00% | 0.00% | 0.00% |
| LOTS TOTAL | 9 | 12 | -25.00% | \$2,426,000 | \$3,954,400 | -38.65% | 90.23% | 93.83% |
| Business | 0 | 1 | -100.00% | \$0 | \$225,000 | -100.00% | 0.00% | 100.00% |
| Commercial | 5 | 1 | 400.00% | \$280,279 | \$1,463 | 19,064.40% | 0.00% | 0.00% |
| Land | 0 | 1 | -100.00% | \$0 | \$5,500,000 | -100.00% | 0.00% | 104.76% |
| COMM TOTAL | 5 | 3 | 66.67% | \$280,279 | \$5,726,463 | -95.11% | 0.00% | 104.56% |
| GRAND TOTAL | 60 | 52 | 15.38% | \$32,546,304 | \$30,708,763 | 5.98% | 97.06% | 97.50% |

Totals include variables in any given month, due to preceding month's collapsed sales and deleted listings. e & oe

Shuswap / Revelstoke Statistics -- January 2024

Comparative Activity -- Sales Information (YTD)

| Description | Unit Sales | | | Sales Volume | | | List/Sale Ratio | |
|------------------------------------|------------|-----------|---------------|---------------------|---------------------|--------------|-----------------|---------------|
| | Cur YTD | Lst YTD | Incr/Decr% | Cur YTD | Lst YTD | Incr/Decr% | Cur YTD | Lst YTD |
| Zone = Shuswap / Revelstoke | | | | | | | | |
| Acreage/House | 3 | 1 | 200.00% | \$2,222,500 | \$680,000 | 226.84% | 96.81% | 97.28% |
| Duplex | 0 | 0 | 0.00% | \$0 | \$0 | 0.00% | 0.00% | 0.00% |
| Mobile Home | 6 | 4 | 50.00% | \$1,112,000 | \$864,000 | 28.70% | 92.14% | 94.64% |
| Recreational | 0 | 1 | -100.00% | \$0 | \$158,000 | -100.00% | 0.00% | 98.81% |
| Residential | 25 | 19 | 31.58% | \$18,144,125 | \$13,566,000 | 33.75% | 96.67% | 96.56% |
| Residential WF | 1 | 0 | 0.00% | \$665,000 | \$0 | 0.00% | 97.79% | 0.00% |
| 3/4-Plex | 0 | 0 | 0.00% | \$0 | \$0 | 0.00% | 0.00% | 0.00% |
| Apartment | 6 | 6 | 0.00% | \$4,840,000 | \$2,762,000 | 75.24% | 96.84% | 94.56% |
| Townhouse | 5 | 6 | -16.67% | \$2,856,400 | \$2,997,900 | -4.72% | 98.88% | 97.87% |
| RES TOTAL | 46 | 37 | 24.32% | \$29,840,025 | \$21,027,900 | 41.91% | 96.76% | 96.44% |
| FARMS | 0 | 0 | 0.00% | \$0 | \$0 | 0.00% | 0.00% | 0.00% |
| MULTIFAMILY | 0 | 0 | 0.00% | \$0 | \$0 | 0.00% | 0.00% | 0.00% |
| Acreage | 2 | 1 | 100.00% | \$355,000 | \$250,000 | 42.00% | 91.07% | 92.63% |
| Acreage WF | 0 | 0 | 0.00% | \$0 | \$0 | 0.00% | 0.00% | 0.00% |
| Lots | 7 | 11 | -36.36% | \$2,071,000 | \$3,704,400 | -44.09% | 90.08% | 93.92% |
| Lots WF | 0 | 0 | 0.00% | \$0 | \$0 | 0.00% | 0.00% | 0.00% |
| LOTS TOTAL | 9 | 12 | -25.00% | \$2,426,000 | \$3,954,400 | -38.65% | 90.23% | 93.83% |
| Business | 0 | 1 | -100.00% | \$0 | \$225,000 | -100.00% | 0.00% | 100.00% |
| Commercial | 5 | 1 | 400.00% | \$280,279 | \$1,463 | 19,064.40% | 0.00% | 0.00% |
| Land | 0 | 1 | -100.00% | \$0 | \$5,500,000 | -100.00% | 0.00% | 104.76% |
| COMM TOTAL | 5 | 3 | 66.67% | \$280,279 | \$5,726,463 | -95.11% | 0.00% | 104.56% |
| GRAND TOTAL | 60 | 52 | 15.38% | \$32,546,304 | \$30,708,763 | 5.98% | 97.06% | 97.50% |

Totals include variables in any given month, due to preceding month's collapsed sales and deleted listings. e & oe

Shuswap / Revelstoke Statistics -- January 2024

Average/Median price, Days to Sell (Month)

| Description | Average Price | | | Median Price | | | Days to Sell | | |
|------------------------------------|------------------|------------------|---------------|------------------|------------------|---------------|--------------|------------|--------------|
| | Cur Mo | Lst Yr Mo | Incr/Decr% | Cur Mo | Lst Yr Mo | Incr/Decr% | Cur Mo | Lst Yr Mo | Incr/Decr% |
| Zone = Shuswap / Revelstoke | | | | | | | | | |
| Acreage/House | \$740,833 | \$680,000 | 8.95% | \$700,000 | \$680,000 | 2.94% | 67 | 275 | -75.52% |
| Duplex | | | | | | | | | |
| Mobile Home | \$185,333 | \$216,000 | -14.20% | \$199,000 | \$233,500 | -14.78% | 111 | 46 | 141.30% |
| Recreational | | \$158,000 | | | \$158,000 | | | 7 | |
| Residential | \$725,765 | \$714,000 | 1.65% | \$725,000 | \$675,000 | 7.41% | 94 | 86 | 8.88% |
| Residential WF | \$665,000 | | | \$665,000 | | | 56 | | |
| 3/4-Plex | | | | | | | | | |
| Apartment | \$806,667 | \$460,333 | 75.24% | \$812,500 | \$444,750 | 82.69% | 86 | 112 | -23.77% |
| Townhouse | \$571,280 | \$499,650 | 14.34% | \$560,000 | \$515,000 | 8.74% | 66 | 48 | 38.33% |
| RES TOTAL | \$648,696 | \$568,322 | 14.14% | \$689,750 | \$570,000 | 21.01% | 89 | 83 | 8.00% |
| FARMS | | | | | | | | | |
| MULTIFAMILY | | | | | | | | | |
| Acreage | \$177,500 | \$250,000 | -29.00% | \$177,500 | \$250,000 | -29.00% | 106 | 36 | 194.44% |
| Acreage WF | | | | | | | | | |
| Lots | \$295,857 | \$336,764 | -12.15% | \$290,000 | \$239,900 | 20.88% | 342 | 227 | 50.91% |
| Lots WF | | | | | | | | | |
| LOTS TOTAL | \$269,556 | \$329,533 | -18.20% | \$235,000 | \$244,900 | -4.04% | 290 | 211 | 37.39% |
| Business | | \$225,000 | | | \$225,000 | | | 333 | |
| Commercial | \$56,056 | \$1,463 | 3,732.88% | \$2,750 | \$1,463 | 88.03% | 129 | 55 | 134.91% |
| Land | | \$5,500,000 | | | \$5,500,000 | | | 109 | |
| COMM TOTAL | \$56,056 | \$1,908,821 | -97.06% | \$2,750 | \$225,000 | -98.78% | 129 | 166 | -22.01% |
| GRAND TOTAL | \$542,438 | \$590,553 | -8.15% | \$599,500 | \$483,750 | 23.93% | 123 | 117 | 4.82% |

Totals include variables in any given month, due to preceding month's collapsed sales and deleted listings. e & oe

Shuswap / Revelstoke Statistics -- January 2024

Average/Median price, Days to Sell (YTD)

| Description | Average Price | | | Median Price | | | Days to Sell | | |
|------------------------------------|------------------|------------------|---------------|------------------|------------------|---------------|--------------|------------|--------------|
| | Cur YTD | Lst YTD | Incr/Decr% | Cur YTD | Lst YTD | Incr/Decr% | Cur YTD | Lst YTD | Incr/Decr% |
| Zone = Shuswap / Revelstoke | | | | | | | | | |
| Acreage/House | \$740,833 | \$680,000 | 8.95% | \$700,000 | \$680,000 | 2.94% | 67 | 275 | -75.52% |
| Duplex | | | | | | | | | |
| Mobile Home | \$185,333 | \$216,000 | -14.20% | \$199,000 | \$233,500 | -14.78% | 111 | 46 | 141.30% |
| Recreational | | \$158,000 | | | \$158,000 | | | 7 | |
| Residential | \$725,765 | \$714,000 | 1.65% | \$725,000 | \$675,000 | 7.41% | 94 | 86 | 8.88% |
| Residential WF | \$665,000 | | | \$665,000 | | | 56 | | |
| 3/4-Plex | | | | | | | | | |
| Apartment | \$806,667 | \$460,333 | 75.24% | \$812,500 | \$444,750 | 82.69% | 86 | 112 | -23.77% |
| Townhouse | \$571,280 | \$499,650 | 14.34% | \$560,000 | \$515,000 | 8.74% | 66 | 48 | 38.33% |
| RES TOTAL | \$648,696 | \$568,322 | 14.14% | \$689,750 | \$570,000 | 21.01% | 89 | 83 | 8.00% |
| FARMS | | | | | | | | | |
| MULTIFAMILY | | | | | | | | | |
| Acreage | \$177,500 | \$250,000 | -29.00% | \$177,500 | \$250,000 | -29.00% | 106 | 36 | 194.44% |
| Acreage WF | | | | | | | | | |
| Lots | \$295,857 | \$336,764 | -12.15% | \$290,000 | \$239,900 | 20.88% | 342 | 227 | 50.91% |
| Lots WF | | | | | | | | | |
| LOTS TOTAL | \$269,556 | \$329,533 | -18.20% | \$235,000 | \$244,900 | -4.04% | 290 | 211 | 37.39% |
| Business | | \$225,000 | | | \$225,000 | | | 333 | |
| Commercial | \$56,056 | \$1,463 | 3,732.88% | \$2,750 | \$1,463 | 88.03% | 129 | 55 | 134.91% |
| Land | | \$5,500,000 | | | \$5,500,000 | | | 109 | |
| COMM TOTAL | \$56,056 | \$1,908,821 | -97.06% | \$2,750 | \$225,000 | -98.78% | 129 | 166 | -22.01% |
| GRAND TOTAL | \$542,438 | \$590,553 | -8.15% | \$599,500 | \$483,750 | 23.93% | 123 | 117 | 4.82% |

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